

Gallos Solutions Partners Newland Homes to support change

Gallos Solutions partners Newland Homes to implement and support its roll out of industry leading COINS as its ERP solution.

Having used its existing ERP software over the previous two decades, in 2022 the company decided to review the latest alternatives. The Gloucestershire based house builder had grown organically to a size to make better use of the synergies that COINS delivered. It was also finding that a growing number of candidates in the recruitment marketplace had previous experience of COINS.

Tim Sergeant, Corporate Services Director says, "Gallos Solutions was appointed to assist with the COINS project delivery. Being a significant change it was critical to work with someone able to lead us through implementation period and beyond. Being supportive throughout the process, Gallos Solutions's initial focus was on replacing the functionality of our legacy ERP. Given the experience of the team, they've been able to provide additional value in terms of industry insight and guidance in how to best implement COINS. They are between ourselves and COINS."



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“With the knowledge and resources to deal with our questions and queries, three years on we continue to use Gallos Solutions for support and modifications. Their assistance in bringing forward additional COINS modules for CRM including Sales, Marketing and Customer Care has been invaluable. Gallos Solutions Consulting is friendly, professional, approachable and always respond in a timely manner to requests to their help desk. We’d highly recommend them for any company looking to achieve the same, be it project implementation, or ongoing support.”

Carole Asker, Founder & CEO at Gallos Solutions adds: “We are extremely grateful to the Newland Homes team. We have enjoyed a great working relationship with them over the last three years, supporting their continued growth and success. They are a fantastic business to work with – professional, forward-thinking and a valued client. We look forward to continuing to partner with you over the coming years.”

For further information about Gallos Solutions Consulting and the range of services offered, please visit [https://www.Gallos SolutionsLtd.co](https://www.GallosSolutionsLtd.co)

